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September 7, 2001

### VIA OVERNIGHT DELIVERY

K. David Waddell, Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243

Re: Application of East Tennessee Network, LLC for a Certificate of Convenience and

Necessity, Docket 01-00728

#### Dear Mr. Waddell:

East Tennessee Network, LLC ("ETN"), by its undersigned counsel, hereby files an original and thirteen (13) copies of the following responses to your letter of August 29, 2001 requesting additional information from ETN. Please date stamp the extra copy of this filing and return it in the enclosed self-addressed stamped envelope. Thank you for your assistance. If you have any questions regarding these data request responses, please contact Katherine Rolph or Kathleen Greenan at 202-424-7500.

#### Technical Requirements:

ETN has not made final determinations about the types of equipment that it will use to provide intrastate telecommunications services in Tennessee. However, in general terms, ETN initially plans to provide intrastate telecommunications service by utilizing the unbundled network elements of the incumbent carrier and/or by reselling the service of the incumbent carrier. ETN does not have any plans at this time to deploy a circuit switch (DMS, 5ESS or otherwise) in Tennessee.

#### Financial Requirements:

1. Revised Statements of Cash Flows for the periods ending December 31, 2000 and June 30, 2001 and a projected three-year cash flows statement are provided in the Confidential Exhibit attached hereto, and replace Confidential Exhibits F3, F6 and F8 of the Application. An explanation of the entries for Cash Pool in Ex. F1, revised Ex. F3, Ex. F4, revised Ex. F6, revised Ex. F8 and the new Ex. G2 (referenced below) are also included in the Confidential Exhibit attached hereto.

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- 2. A projected three-year balance sheet and income statement are provided in the Confidential Exhibit attached hereto, and should be incorporated as part of Confidential Exhibit G to the Application.
- 3. The financial projections provided in Confidential Exhibit G of the Application, including the revisions provided herein, do not include any revenues or expenses expected to be derived from reciprocal compensation for termination of ISP traffic.

## Miscellaneous Requirements:

- 1. ETN will provide to the TRA an appropriate toll dialing parity plan consistent with FCC Docket 96-98 at least 60 days prior to offering voice grade local exchange service in Tennessee.
- 2. At this time, ETN has no plans to require deposits for intrastate telecommunications services. ETN will not require such deposits except in conformance with applicable law and regulations.

Respectfully submitted,

Kathleen L. Greenan

Paul B. Hudson

Counsel for East Tennessee Network, LLC

Enclosures

cc: Duane Uhls